

HANG GLIDER DEALER PRICE LIST

Price List Effective July 2008

Description	Part No	Dealer Export Quantity Price	Australian Dealer Quantity Price GST	Dealer Export Price	Australian Dealer Price GST	Export Retail	Australian Retail Price GST
C4							
GLIDER C4-13 S/LINE D/TUBES COLOUR CUST	108560	\$ 6,089.50	\$ 6,698.45	\$ 6,410.00	\$ 7,051.00	\$ 7,540.00	\$ 8,294.00
GLIDER C4 -13 M/DRAG D/TUBE COLOUR CUST	108306	\$ 6,244.35	\$ 6,868.79	\$ 6,573.00	\$ 7,230.30	\$ 7,732.00	\$ 8,505.20
GLIDER C4-13.5 S/LINE D/TUBES COL CUSTOM	108561	\$ 6,173.10	\$ 6,790.41	\$ 6,498.00	\$ 7,147.80	\$ 7,645.00	\$ 8,409.50
GLIDER C4-13.5 M/DRAG D/TUBE COLOUR CUST	108310	\$ 6,327.95	\$ 6,960.75	\$ 6,661.00	\$ 7,327.10	\$ 7,837.00	\$ 8,620.70
GLIDER C4-14 S/LINE D/TUBES COLOUR CUST	108562	\$ 6,258.60	\$ 6,884.46	\$ 6,588.00	\$ 7,246.80	\$ 7,750.00	\$ 8,525.00
GLIDER C4-14 M/DRAG D/TUBE COLOUR CUST	108314	\$ 6,413.45	\$ 7,054.80	\$ 6,751.00	\$ 7,426.10	\$ 7,942.00	\$ 8,736.20
C4 ALTERNATIVE BASE BAR (ONE REQUIRED)							
SPEED BAR ROUND TYPE 2 ALTERNATIVE	108609	\$ -	\$ -	\$ -	\$ -	\$ 0.00	\$ 0.00
SPEED BAR S/LINE 1380 TYPE 2 ALTERNATIVE	108557	\$ 444.60	\$ 489.06	\$ 468.00	\$ 514.80	\$ 624.00	\$ 686.40
SPEED BAR CARBON ALTERNATIVE	108563	\$ 790.40	\$ 869.44	\$ 832.00	\$ 915.20	\$ 1,109.00	\$ 1,219.90
OPTIONS C4							
OPTION CARBON INSERT C4 TYPE1 1219X228	108692	\$ 219.79	\$ 241.77	\$ 231.36	\$ 254.50	\$ 289.20	\$ 318.12
STING 3							
GLIDER STING 3 154 COLOUR STOCK	108834	\$ 3,526.61	\$ 3,879.27	\$ 3,712.22	\$ 4,083.44	\$ 4,950.00	\$ 5,445.00
GLIDER STING 3 154 COLOUR CUSTOM	108835	\$ 3,669.11	\$ 4,036.02	\$ 3,862.22	\$ 4,248.44	\$ 5,150.00	\$ 5,665.00
STING 3 ALTERNATIVE BASE BAR (ONE REQUIRED)							
SPEED BAR ROUND TYPE 2 ALTERNATIVE	108609	\$ -	\$ -	\$ -	\$ -	\$ 0.00	\$ 0.00
SPEED BAR S/LINE 1380 TYPE 2 ALTERNATIVE	108557	\$ 444.60	\$ 489.06	\$ 468.00	\$ 514.80	\$ 624.00	\$ 686.40
SPEED BAR CARBON ALTERNATIVE	108563	\$ 790.40	\$ 869.44	\$ 832.00	\$ 915.20	\$ 1,109.00	\$ 1,219.90
STING 2							
GLIDER STING 175-2XC COLOUR STOCK	108600	\$ 3,694.55	\$ 4,064.01	\$ 3,889.00	\$ 4,277.90	\$ 5,185.00	\$ 5,703.50
GLIDER STING 175-2XC COLOUR CUSTOM	107871	\$ 3,837.05	\$ 4,220.76	\$ 4,039.00	\$ 4,442.90	\$ 5,385.00	\$ 5,923.50
FUN							
GLIDER FUN 160 COLOUR STOCK	108601	\$ 2,908.90	\$ 3,199.79	\$ 3,062.00	\$ 3,368.20	\$ 4,082.00	\$ 4,490.20
GLIDER FUN 160 COLOUR CUSTOM	108294	\$ 3,051.40	\$ 3,356.54	\$ 3,212.00	\$ 3,533.20	\$ 4,282.00	\$ 4,710.20
GLIDER FUN 190 COLOUR STOCK	108602	\$ 3,102.70	\$ 3,412.97	\$ 3,266.00	\$ 3,592.60	\$ 4,354.00	\$ 4,789.40
GLIDER FUN 190 COLOUR CUSTOM	108300	\$ 3,245.20	\$ 3,569.72	\$ 3,416.00	\$ 3,757.60	\$ 4,554.00	\$ 5,009.40
GLIDER FUN 220 COLOUR STOCK	108603	\$ 3,695.50	\$ 4,065.05	\$ 3,890.00	\$ 4,279.00	\$ 5,187.00	\$ 5,705.70
GLIDER FUN 220 COLOUR CUSTOM	107920	\$ 3,838.00	\$ 4,221.80	\$ 4,040.00	\$ 4,444.00	\$ 5,387.00	\$ 5,925.70
OPTIONS FUN 160 & 190							
OPTION SPEED BAR	106101	\$ 57.95	\$ 63.75	\$ 61.00	\$ 67.10	\$ 81.00	\$ 89.10
GLIDER BAGS (See AirBoirne for Part Numbers for various models)							
GLIDER BAG RAIN PROOF	Contact AB	\$ 128.19	\$ 141.01	\$ 134.94	\$ 148.43	\$ 142.04	\$ 156.24
GLIDER BAG XC	Contact AB	\$ 128.19	\$ 141.01	\$ 134.94	\$ 148.43	\$ 142.04	\$ 156.24

Notes:

- C4 Glider price includes custom colour charge
- One Alternative Base Bar Required on C4 and Sting order

Pricing Notes:

- All prices:
 - are subject to change without notice;
 - GST is applicable in Australia only;
 - are shown in Australian Dollars
- A deposit of 50% is required for each glider ordered prior to allocation of production slot.

Quantity Discount Notes:

- To be eligible for quantity prices the following applies:
 - A minimum of 3 gliders to be ordered as one shipment to a single address;
 - Quantity discounts only apply to new gliders within a shipment;
 - The quantity discount is applied to the value of any spares parts included with a qualifying shipment