

## HANG GLIDER RETAIL PRICE LIST

Price List Effective July 2008

Description	Part No	Export Retail	Australian Retail Price GST
<b>C4</b>			
GLIDER C4-13 S/LINE D/TUBES COLOUR CUST	108560	\$ 7,540.00	\$ 8,294.00
GLIDER C4 -13 M/DRAG D/TUBE COLOUR CUST	108306	\$ 7,732.00	\$ 8,505.20
GLIDER C4-13.5 S/LINE D/TUBES COL CUSTOM	108561	\$ 7,645.00	\$ 8,409.50
GLIDER C4-13.5 M/DRAG D/TUBE COLOUR CUST	108310	\$ 7,837.00	\$ 8,620.70
GLIDER C4-14 S/LINE D/TUBES COLOUR CUST	108562	\$ 7,750.00	\$ 8,525.00
GLIDER C4-14 M/DRAG D/TUBE COLOUR CUST	108314	\$ 7,942.00	\$ 8,736.20
<b>C4 ALTERNATIVE BASE BAR (ONE REQUIRED)</b>			
SPEED BAR ROUND TYPE 2 ALTERNATIVE	108609	\$ 0.00	\$ 0.00
SPEED BAR S/LINE 1380 TYPE 2 ALTERNATIVE	108557	\$ 624.00	\$ 686.40
SPEED BAR CARBON ALTERNATIVE	108563	\$ 1,109.00	\$ 1,219.90
<b>OPTIONS C4</b>			
OPTION CARBON INSERT C4 TYPE1 1219X228	108692	\$ 289.20	\$ 318.12
<b>STING 3</b>			
GLIDER STING 3 154 COLOUR STOCK	108834	\$ 4,950.00	\$ 5,445.00
GLIDER STING 3 154 COLOUR CUSTOM	108835	\$ 5,150.00	\$ 5,665.00
<b>STING 3 ALTERNATIVE BASE BAR (ONE REQUIRED)</b>			
SPEED BAR ROUND TYPE 2 ALTERNATIVE	108609	\$ 0.00	\$ 0.00
SPEED BAR S/LINE 1380 TYPE 2 ALTERNATIVE	108557	\$ 624.00	\$ 686.40
SPEED BAR CARBON ALTERNATIVE	108563	\$ 1,109.00	\$ 1,219.90
<b>STING 2</b>			
GLIDER STING 175-2XC COLOUR STOCK	108600	\$ 5,185.00	\$ 5,703.50
GLIDER STING 175-2XC COLOUR CUSTOM	107871	\$ 5,385.00	\$ 5,923.50
<b>FUN</b>			
GLIDER FUN 160 COLOUR STOCK	108601	\$ 4,082.00	\$ 4,490.20
GLIDER FUN 160 COLOUR CUSTOM	108294	\$ 4,282.00	\$ 4,710.20
GLIDER FUN 190 COLOUR STOCK	108602	\$ 4,354.00	\$ 4,789.40
GLIDER FUN 190 COLOUR CUSTOM	108300	\$ 4,554.00	\$ 5,009.40
GLIDER FUN 220 COLOUR STOCK	108603	\$ 5,187.00	\$ 5,705.70
GLIDER FUN 220 COLOUR CUSTOM	107920	\$ 5,387.00	\$ 5,925.70
<b>OPTIONS FUN 160 &amp; 190</b>			
OPTION SPEED BAR	106101	\$ 81.00	\$ 89.10
<b>GLIDER BAGS (See AirBoirne for Part Numbers for various models)</b>			
GLIDER BAG RAIN PROOF	Contact AB	\$ 142.04	\$ 156.24
GLIDER BAG XC	Contact AB	\$ 142.04	\$ 156.24

**Notes:**

- C4 Glider price includes custom colour charge
- One Alternative Base Bar Required on C4 and Sting order

**Pricing Notes:**

- All prices:
  - are subject to change without notice;
  - GST is applicable in Australia only;
  - are shown in Australian Dollars
- A deposit of 50% is required for each glider ordered prior to allocation of production slot.

**Quantity Discount Notes:**

- To be eligible for quantity prices the following applies:
  - A minimum of 3 gliders to be ordered as one shipment to a single address;
  - Quantity discounts only apply to new gliders within a shipment ;
  - The quantity discount is applied to the value of any spares parts included with a qualifying shipment