



**XT-912 TOURER**

**OVERVIEW**

Airbornes best selling microlight. Full cockpit fairing. Powerful 912 80HP four stroke engine ideal for high speed cross country flying. Comes standard with Skydat GX2 full digital instrumentation.

**MAIN FEATURES**

- Rotax 912 80HP four stroke
- Electric start & carby heating
- 702 km (436 miles) range\*
- Wing options: Streak-3, Cruze or Merlin
- Skydat GX2 digital instrumentation



**XT-912 TUNDRA**

**OVERVIEW**

A rugged microlight that can handle extra sandy or rough terrain with the tundra tires and full cockpit fairing. Powerful 912 80HP four stroke engine ideal for high speed cross country flying, aero towing or farm work. Comes standard with Skydat GX2 full digital instrumentation.

**MAIN FEATURES**

- Rotax 912 80HP four stroke
- Electric start & carby heating
- 702 km (436 miles) range\*
- Big 6"x 8" Tundra Tires on 6" rims
- Wing options: Streak-3, Cruze or Merlin
- Skydat GX2 digital instrumentation



**XT-912 OUTBACK**

**OVERVIEW**

A rugged microlight that can handle extra sandy or rough terrain with the tundra tires. Easy pilot access with light fairing. Powerful 912 80HP four stroke engine ideal for high speed cross country flying, aero towing or farm work. Comes standard with Skydat GX2 full digital instrumentation.

**MAIN FEATURES**

- Rotax 912 80HP four stroke
- Electric start & carby heating
- 702 km (436 miles) range\*
- Big 6"x 8" Tundra Tires on 6" rims
- Wing options: Streak-3, Cruze or Merlin
- Skydat GX2 digital instrumentation



**XT-582 TOURER**

**OVERVIEW**

A more affordable cross country tourer. 582-DCDI 65HP two stroke engine. Comes standard with Skydat GX2 full digital instrumentation.

**MAIN FEATURES**

- Rotax 582-DCDI 65HP two stroke
- Electric start & oil injection
- 440 km (272 miles) range\*
- Wing options: Cruze or Merlin
- Skydat GX2 digital instrumentation



**XT-582 TUNDRA**

**OVERVIEW**

A more affordable microlight that can handle extra sandy or rough terrain with the tundra tires. 582-DCDI 65HP two stroke engine. Comes standard with Skydat GX2 full digital instrumentation.

**MAIN FEATURES**

- Rotax 582-DCDI 65HP two stroke
- Electric start & oil injection
- Big 6"x 8" Tundra Tires on 6" rims
- 440 km (272 miles) range\*
- Wing options: Cruze or Merlin
- Skydat GX2 digital instrumentation



**XT-582 OUTBACK**

**OVERVIEW**

A rugged microlight that can handle extra sandy or rough terrain with the extra wide tundra tires. Easy pilot access with light fairing and 582-DCDI 65HP two stroke engine. Comes standard with Skydat GX2 full digital instrumentation.

**MAIN FEATURES**

- Rotax 582-DCDI 65HP two stroke
- Electric start & oil injection
- 440 km (272 miles) range\*
- Big 6"x 8" Tundra Tires on 6" rims
- Wing options: Cruze or Merlin
- Skydat GX2 digital instrumentation



**X-SERIES CLASSIC**

**OVERVIEW**

Airborne's reliable and proven original. Full cockpit fairing with 582-DCDI 65HP two stroke engine. Comes standard with analogue and flight instrumentation.

**MAIN FEATURES**

- Rotax 582-DCDI 65HP two stroke
- Electric start & oil injection
- 276 km (172 miles) range\*
- Wing options: Streak-2B or Wizard
- Analogue engine and flight instrumentation



**X-SERIES OUTBACK**

**OVERVIEW**

A rugged microlight that can handle extra sandy or rough terrain with the extra wide tundra tires. Easy pilot access with light fairing and 582-DCDI 65HP two stroke engine. Comes standard with analogue and flight instrumentation.

**MAIN FEATURES**

- Rotax 582-DCDI 65HP two stroke
- Electric start & oil injection
- 276 km (172 miles) range\*
- Big 6"x 8" Tundra Tires on 6" rims
- Wing options: Streak-2B or Wizard
- Analogue engine and flight instrumentation



**X-SERIES REDBACK**

**OVERVIEW**

The latest in affordable aviation with 503-DCDI 50HP two stroke engine. Easy pilot access with light fairing. Comes standard with analogue and flight instrumentation.

**MAIN FEATURES**

- Rotax 503-DCDI 50HP two stroke
- 276 km (172 miles) range\*
- Wing options: Wizard
- Analogue engine and flight instrumentation

# AIRBORNE WINDSPORTS MICROLIGHT AIRCRAFT

Effective 17th March 2009

## AUSTRALIAN PRICE LIST

### AIRCRAFT PRICING GUIDE

The starting prices are for the base/wing combination shown in the table. These prices do not include options, accessories and freight. Available options and accessories vary between models and may not be available in all markets. For full details see appropriate price list for each model.

#### Retail Price Incl GST \$AUD

	Starting Price by Model	Wing				
		WIZARD 3	STREAK 2B	MERLIN	CRUZE	STREAK 3
Trike base Assembly	X-503 REDBACK	30,393				
	X-503 REDBACK TUNDRA	30,991				
	X-582 O/BACK-	38,175	39,588			
	X-582 O/BACK TUNDRA-	38,578	39,991			
	X-582 CLASSIC	39,956	41,369			
	XT582 MK2 O/BACK			44,968	46,814	
	XT582 MK2 TOURER			46,536	48,382	
	XT582 MK2 TUNDRA			48,666	50,511	
	XT912 MK2 O/BACK			62,090	63,936	64,197
	XT912 MK2 TOURER			63,534	65,380	65,641
	XT912 MK2 TUNDRA			65,711	67,556	67,818

## GUIDE TO ORDERING MICROLIGHT AIRCRAFT

The range of Airborne Microlights are manufactured to a number of different design standards and can be supplied with aircraft documentation that allows them to be operated in many different countries.

Various trike bases can be mated with different wings so as to allow a customer to tailor an aircraft to match his operational requirements. As the process of aircraft certification differs depending on the design standard not all configurations are available in all markets.

We have structured our price lists and accompanying documentation to allow customers to configure their aircraft to their local regulations.

The prices lists detail alternatives and options available for each model. Each aircraft is built to order.

The certification alternatives are used to specify those components on the aircraft that are dependent on the design standard to which the aircraft is supplied (for example placards and aircraft pilot handbooks).

The documentation alternatives are used to specify the paperwork that accompanies the aircraft so as to allow them to be operated in different regulatory environments.

When an aircraft is ordered it is necessary to specify the part number to:

- Order one (and only one) item from each of the alternatives; and
- Order options (including packing) as required; and
- Order Accessories as required.

Details of any restrictions and/or prerequisites relating to each alternative or option are included in the notes associated with each part.

Dealers will be able to assist with the ordering process if required.

Note that freight prices are not included in the price list as the actual cost varies considerably from week to week due to changing fuel prices. A fixed freight charge will be determined at the time the quotation for the aircraft is prepared.

### Step One - Quotation

Once you have decided on a particular model use the detailed price list for that model to select the part numbers for the alternative and options that you wish to order. The notes in the pricelist provide details of the applicability of the part numbers.

Your dealer will be able to prepare a quotation for the supply of your aircraft. The quotation will include:

- Price for supply of the aircraft; and
- Price for shipping and freight; and
- A period of time for which the quotation will be valid (Expiry Date); and
- An indication of the available production slots for the aircraft.

### Step Two – Production Slot Allocation

Once you have decided to accept the quotation then a deposit is required to secure a production slot as follows.

Quoted Currency	Australian Dollars	US Dollars	Euro
Production Slot Deposit	\$AU5,000.00	\$US5,000.00	€3,000.00

Deposits can be paid by bank transfer to the Airborne account or by credit card.

### **Step Three – Customer Order**

Once the production slot allocation deposit has been paid the quote will be turned into an order and the price and production slot will be locked in. The aircraft build date will also be confirmed.

It is important to confirm the aircraft details and the build date is correct, as soon as the customer order is received. As each aircraft is specifically built to satisfy customer requirements it is important that any variations to details on the customer order be advised as soon as possible.

If a customer wishes to delay the delivery of the aircraft more than four weeks prior to the aircraft build date then this may be possible depending on the current production schedule. Airborne reserves the right to review the pricing on a customer order where such a delay is requested.

Orders cancelled more than four weeks prior to the aircraft build date will incur a production slot cancellation fee as follows.

Quoted Currency	Australian Dollars	US Dollars	Euro
Production Slot Cancellation Fee	\$AU500.00	\$US500.00	€300.00

The balance of the Production Slot deposit will be refunded.

### **Step Four – Upgrade Deposit and Customer Order Confirmation**

As each aircraft is specifically built to satisfy customer requirements the deposit must be upgraded to 50% of the total order value four weeks prior to aircraft build date.

The customer also has the option to pay the full balance of the customer order. The deposit upgrade must be paid or the order will not proceed and will be cancelled. Orders cancelled less than four weeks prior to the aircraft build date will forfeit the Production Slot Deposit made in step two.

All details of the Customer Order including colours and any options built into the aircraft must be finalised four weeks prior to the aircraft build date.

### **Step Five – Build Complete and Shipping**

Full payment must be paid prior to shipping.

Any changes to the customer order in the four-week period prior to the aircraft build date may incur an extra charge if it entails removal of an item that has been installed e.g Microair radio.